

# 2023 OWNER'S REPORT

As of December 31, 2023, we have 34,525 members and assets of \$369,544,001 compared to 33,551 members and assets of \$359,729,211 in 2022. We are currently building a new branch on US 25/ Hendersonville Road, in Asheville to be opened by mid-summer of 2024.

As I reflect on 2023, I am reminded of the proverb, "success begets success", implying that success creates momentum and encourages continued hard work to attain a goal or desired successful outcome. We know very well that success and excellence are fundamentally linked and that neither "just happen" but rather are the result of sustained effort and initiative. In our case, each of our employees strives to do the best in everything they can do. They are motivated, engaged and focused. Their dedication is inspiring and reflected in the exceptional service they deliver to our members each day. This collective effort leads to the outstanding financial performance our members have come to expect. For this, I am truly grateful and very proud.

Respectfully,

- Robert Lux, Chairman of the Board

#### The President's Report

Thank you to our membership for another successful year of moving Telco Community Credit Union forward together.

Your continued support, dedication and active participation fuel our continued growth and allow us to return value to you as Member-Owners.

Membership continued to grow steadily in 2023, from 33,551 members to 34,525 members, a 2.90% increase. Asset growth was 2.73%, loan growth was 17.24% and share growth was 2.37%.

In 2023 our staff at Telco helped 143 members purchase new homes or refinance their current home. Telco member's also purchased or refinanced 2,480 automobiles. We also helped 218 members with our Mastercard credit card. Another 973 members got personal loans to help meet daily obligations. We are "People Helping People".

Thank you to our staff for their dedicated service to our members. Thank you to our volunteers, Board of Directors, Supervisory Committee and Nominating Committee. I appreciate all of your hard work and dedication.

I appreciate your unwavering support for our staff and members. I could never thank you enough for sharing your time and talents. You are vital to the success of Telco Community Credit Union.

– David Burnette, President/CEO

#### The Supervisory Report

On behalf of the Supervisory Committee, I am pleased to report that your credit union remains in sound financial condition and compliant with federal regulations.

We are once again happy to report that the audit which was performed by Doeren Mayhew, CPA's and Advisors, resulted in no significant findings or recommendations. We can report with confidence that our credit union is safe and sound and is operating within the prescribed regulations and board defined policies.

As always, I would like to thank the staff and Board of Directors for their continued dedication to maintain a financially sound credit union for our most important asset, our membership. Also, I want to thank David Williamson and Maxine Arrowood for serving on the Supervisory Committee this past year.

- Sharon Carter, Chairman Supervisory Committee

### Leadership



Bob Lux Chairman



Alan Byrd Vice Chairman

#### **Board of Directors**



Bruce Sisk Director



Stan Livingston Director



Harry Hankla Director

#### **Board of Directors**



Sharon Carter Director/Supervisory Committee Chair



Ralph Long Secretary/Treasurer

**Executive Management** 

#### Supervisory Committee



David Williamson Supervisory Committee



Maxine Arrowood Supervisory Committee



David Burnette President/CEO



Vanessa Rhodarmer CFO



Steve Perkins CLO



Jan Stapler COO

Mission	Vision
Our mission is to provide superior financial services in a friendly, professional manner; to encourage thrift, savings and wise use of cred- it. We are dedicated to earning our member's trust and confidence by operating in an ethical and financially sound manner.	To be a member focused credit union where our mem- bers are our priority. Strive to be a credit union that is trustworthy and upholds the highest standards of ethics and integrity.
Values	Culture
Integrity, Trust, Respect, Financial Stability, Excellent Service	<ul> <li>Be happy and have fun at work         <ul> <li>Choose a Postive Attitude</li> <li>Be Accountable to</li> <li>Vision and Mission Statement</li> <li>Policy and Procedure Manual</li> <li>Your Job Description</li> <li>The Company Goals</li> <li>Be Present</li> </ul> </li> <li>Maintain the Team Environment</li> <li>Be Respectful of Others</li> </ul>

#### Implementation

Telco's mission, vision, values, and culture overlap, forming the foundation of Telco Community Credit Union's strategic framework. They provide clarity of purpose, direction, and motivation for all member-owners, ensuring alignment and coherence of organizational success.

Telco Community Credit Union is committed to providing excellent financial services while promoting financial responsibility and earning trust through ethical conduct.



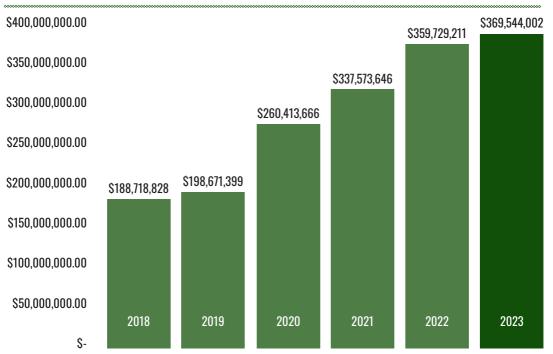
# **Statement of Financial Condition**

COMPARATIVE BALANCE SHEET				
ASSETS	12/31/2022	12/31/2023		
Loans	\$183,656,771	\$214,507,272		
Cash	\$4,794,636	\$3,569,395		
Investments	\$145,992,087	\$123,324,929		
Prepaid & Deferred Expenses	\$792,029	\$666,636		
Land & Building	\$10,876,368	\$12,298,821		
Furniture and Equipment	\$1,261,440	\$1,473,361		
Other Assets	\$12,355,881	\$13,703,587		
TOTAL ASSETS	\$359,729,211	\$369,544,001		

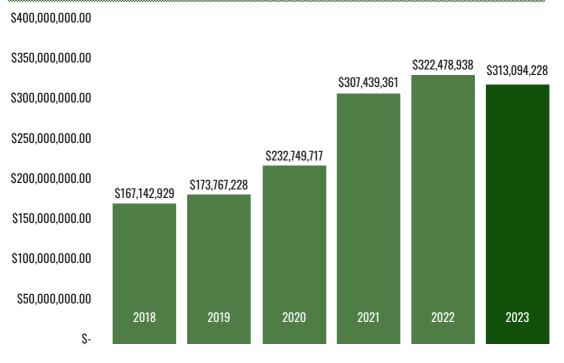
LIABILITIES & EQUITY	12/31/2022	12/31/2023
Accounts Payable	\$2,682,340	15,690,801
Regular & IRA Shares	\$148,565,362	\$129,169,111
Share Drafts	\$79,295,278	\$81,730,492
Money Market Accounts	\$63,473,806	\$44,918,238
Share and IRA Certificates	\$31,144,491	\$57,276,388
Non Member Shares	N/A	\$1,740,385
Members Equity	\$34,567,934	\$39,018,586
TOTAL LIABILITIES AND ASSETS	\$359,729,211	\$369,544,001

COMPARATIVE STATEMENT OF INCOME AND EXPENSES				
INCOME	12/31/2022	12/31/2023		
Loan Interest	\$8,403,229	\$10,593,419		
Investment Interest	\$2,579,753	\$3,714,339		
Fee Income	\$1,615,306	\$1,537,942		
Other Income	\$4,269,095	\$4,618,941		
Total Operating Income	\$16,867,383	\$20,464,642		
DISTRIBUTION OF INCOME				
Operations Expense	\$10,782,303	\$12,880,146		
Income from Operations	\$6,085,081	\$7,584,496		
Dividends	\$926,904	\$2,413,512		
NET INCOME	\$5,158,176	\$5,170,984		

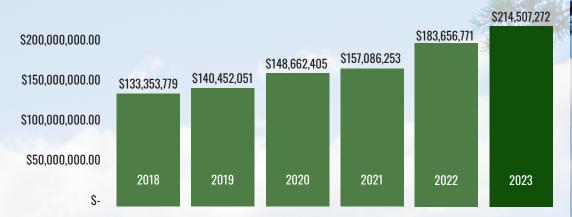
#### **Total Assets**



# **Total Shares**



## **Total Loans**



**Total Members** 



# WHAT MEMBERS ARE SAYING

I am very happy with Telco. The staff is always friendly and informative! They have answered all my questions regarding some changes to my account and made me feel comfortable about the changes I wanted to make. Excellent service! Thank you Telco!

Susan E.

The service was excellent and your associate was very knowledgeable.

Darrell H.

Every time I have banking to do, I find everyone at my local Telco branch knowledgeable, friendly, and courteous. It is always a pleasure to see the staff and have them handle my banking needs.

Paul T.



36 Tunnel Road, Asheville 1871 Hendersonville Road, Asheville 710 New Leicester Hwy, Asheville 198 Airport Road, Arden 281 Asheville Highway, Brevard 1141 Smokey Park Highway, Candler1452 7th Avenue East, Hendersonville1858 North Center Street, Hickory141 Wilkesboro Road, Lenoir127 West Parker Road, Morganton

370 N. Main Street, Waynesville34 Northcrest Road, WeavervilleOPENING SOON-1871 Hendersonville Road, Asheville





TelcoCCU.org

828-252-6458